

RE-ENGINEERING THE CLIENT-COUNSEL RELATIONSHIP

Thursday, November 3, 2011

2:30 p.m. to 6:30 p.m.

PROGRAM:

The Washington State Chapter of the Association of Corporate Counsel (ACC) and Christensen O'Connor Johnson Kindness (COJK) are teaming with Susan Hackett of Legal Executive Leadership, LLC to offer an exciting session on controlling the cost of legal services both within corporate legal departments and with outside counsel. With the backdrop of ever tightening budgets, Susan will present best practices for implementing a collaborative relationship with your legal service providers that focuses on connecting cost to value. Throughout the session, participants will work interactively in executive-style teams to explore the necessary skills required to apply those best practices both within your legal department and with your outside counsel to add predictability to your legal budget while maintaining quality.

Susan Hackett was formerly GC of the Association of Corporate Counsel and creator of the ACC Value Challenge, and is now CEO of Legal Executive Leadership, LLC.

Read more about Susan by clicking on the following link: [Susan Hackett's biography](#)

To find out more about this topic click: <http://www.acc.com/valuechallenge/about/index.cfm>

LOCATION:

Washington Athletic Club (WAC)
1325 6th Avenue
Seattle, WA 98101

SCHEDULE:

2:30 - 3:00 p.m.	Registration/Refreshments
3:00 - 3:30 p.m.	Introduction and Keynote Speech John Denkenberger, Member, Christensen O'Connor Johnson Kindness and Susan Hackett
3:30 - 3:50 p.m.	Interactive Exercise #1
3:50 - 4:15 p.m.	Reporting from Tables Moderator: Susan Hackett
4:15 - 4:30 p.m.	Break, Refreshments, Reassignment to New Tables
4:30 - 5:15 p.m.	Interactive Exercise #2
5:15 - 6:00 p.m.	Reporting Out/Shared Takeaways/Discussion
6:00 - 6:05 p.m.	Closing Comments
.	Cocktail Reception